

TO: ZULLIG PHARMA VIETNAM
Saigon Trade Center, Unit 801
37 Ton Duc Thang, Dist. 1
Ho Chi Minh City, Viet Nam
Mail: sheitmann@zuelligpharma.com.vn
FAO: MR. STEFAN HEITMANN

From: Kim Ngoc
Date: July 13, 2009
Our Ref: SGVLM- 0907093-K
No. of Page(s): 2 Total

QUOTATION/CONTRACT

Dear Mr. Heitmann,

I would like to take this opportunity to thank you for thinking of Saigon Van in order to quote for packing & moving the entire household goods from Eden Village 120/5 Nguyen Van Huong Street, Thao Dien to House 32 Duong 10, Phuong Thao Dien, District 2.

I appreciate your kind attention and repeated business to our service. We hope our best rate offered can be of any assistance:

MODE OF TRANSPORT	:	By Trucking
ESTIMATED VOLUME	:	80cbm
QUOTE	:	<u>COMPLETE DOOR TO DOOR SERVICE</u>
Estimated Cost	:	USD1,760.—

****SERVICES INCLUDE****

1. Providing all the packing material at the current residence
2. Packing with special care for fragile items at your current residence
3. Loading all packed items on to the truck performed by well-trained packers of UTS - Saigon Van
4. Transportation from the current location to the new location
5. Unloading, Unpacking and Set Up at the new residence
6. Removal of all debris

****SERVICES EXCLUDE****

1. 10%VAT and insurance.
2. Heavy handling of items (American Fridge, Piano, Pool Table).
3. Furniture assembly that requires third party assistance.
4. Difficult access or above 2nd level

****INSURANCE****

In case insurance coverage is required, 2.5% of total insured amount for all risk door to door coverage can be arranged by this office. Because of Saigon Van's lengthy relationship with I.T.I. U.S.A., Saigon Van is proud to be able to offer exceptional, additional coverage for mechanical derangement for your electrical items. If inventory form is marked with additional coverage for mechanical & electrical coverage and pairs & sets coverage, an additional \$0.50 per \$100 of value for each one would be billed.

Minimum Insurance Charge is USD35.00

If goods without being insured, Saigon Van's liability for damaged goods is USD0.60/lb.

****NOTE****

1. This quotation is valid for 30 days only.
2. UTS-Saigon Van agrees to move the boxes/items packed by owner but will not take any responsibility for the damage, broken or lost for the boxes/items packed by owner.
3. Please remit the payment after receiving the invoice. For payment by bank transfer please remit the payment to the following account:

UTS - SAIGON VAN INT'L RELOCATIONS

Vietcombank Ho Chi Minh City

A/C No.: 007.137.009.9914 (USD)

007.100.001.9971 (VND)

4. It takes 3 full working days for packing & moving.
5. Transit time is estimated and cannot be guaranteed by UTS - Saigon Van as this is subject to weather scheduling and other delay outside of our control.
6. **Our cost is based on the volume of last move only.** The final service charges will be calculated according to the actual volume and extra laboring effort if necessary after packing and moving is completed.
7. **All packing material must be returned and collected by Saigon Van. Otherwise we will bill you USD1.60/book carton - 2.50/kitchen-cloth carton and USD35.00/blanket (as our tariff).**
8. Our working hour is from 8:30 am– 12:00 pm and from 13:00 pm– 17:00 pm Monday through Saturday except public holidays. Overtime will be applied in case of required.
9. Please confirm the moving date at your earliest convenience at least 5 days in advance.

Mr. Heitmann, hopefully I have given you all necessary information. For any further queries, please do not hesitate to contact me again via e-mail: kim@saigonvan.com or tel: 38403629 or fax: 38403750 or visit our website: www.saigonvan.com

I look forward to hearing from you soon.

UTS - SAIGON VAN INTERNATIONAL RELOCATIONS

Kind regards,

(Signed)

Kim Ngoc

IF THE ABOVE QUOTATION MEETS WITH YOUR APPROVAL, PLEASE SIGN AND RETURN ALL THE PAGES TO OUR OFFICE

SIGNATURE _____ NAME _____ DATE _____
EXPECT PACKING DATE _____ TIME _____ INSURANCE _____